Pharmaniaga Berhad (467709-M)

UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT

For the quarter ended 31 March 2018	**Current Period**		**Cumulative Period**	
	2018 RM'000	**2017 RM'000**	**2018 RM'000**	**2017 RM'000**
Revenue	**617,923**	618,294	**617,923**	618,294
Cost of sales	**(526,042)**	(523,874)	**(526,042)**	(523,874)
Gross profit	**91,881**	94,420	**91,881**	94,420
Other income	**702**	1,768	**702**	1,768
Operating expenses	**(56,405)**	(62,117)	**(56,405)**	(62,117)
Finance costs	**(7,551)**	(6,381)	**(7,551)**	(6,381)
Interest income	**80**	87	**80**	87
Profit before taxation	**28,707**	27,777	**28,707**	27,777
Taxation	**(11,118)**	(8,519)	**(11,118)**	(8,519)
Profit for the period	**17,589**	19,258	**17,589**	19,258
Profit for the period attributable to:				
Owners of the parent	**17,586**	18,923	**17,586**	18,923
Non-controlling interests	**3**	335	**3**	335
Profit for the period	**17,589**	19,258	**17,589**	19,258
Earnings per share - sen				
- Basic	**6.77**	7.30	**6.77**	7.30
- Diluted	**6.75**	7.28	**6.75**	7.28

The Unaudited Condensed Consolidated Income Statement should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

Pharmaniaga Berhad (467709-M)

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the quarter ended 31 March 2018	**Current Period**		**Cumulative Period**	
	2018	**2017**	**2018**	**2017**
	RM'000	**RM'000**	**RM'000**	**RM'000**
Profit for the period	**17,589**	19,258	**17,589**	19,258
Other comprehensive loss, net of tax				
Items that may be subsequently reclassified to profit or loss				
Foreign currency translation difference of foreign operations	**(7,468)**	(795)	**(7,468)**	(795)
Recognition of actuarial (loss)/gain	**(58)**	23	**(58)**	23
	(7,526)	(772)	**(7,526)**	(772)
Total comprehensive income for the period	**10,063**	18,486	**10,063**	18,486
Attributable to:				
Owners of the parent	**11,005**	18,474	**11,005**	18,474
Non-controlling interests	**(942)**	12	**(942)**	12
Total comprehensive income for the period	**10,063**	18,486	**10,063**	18,486

The Unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

Pharmaniaga Berhad (467709-M)

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	As at 31 March 2018	As at 31 December 2017
	RM'000	RM'000
ASSETS		
Non-current assets		
Property, plant and equipment	**408,799**	410,854
Prepaid lease payments	**2,155**	2,281
Intangible assets	**374,031**	365,394
Receivables	**14,563**	15,146
Deferred tax assets	**32,286**	35,437
	831,834	829,112
Current assets		
Inventories	**508,026**	484,993
Receivables	**455,888**	246,703
Tax recoverable	**19,096**	19,049
Deposits, cash and bank balances	**41,933**	27,893
	1,024,943	778,638
TOTAL ASSETS	**1,856,777**	1,607,750
EQUITY AND LIABILITIES		
Equity attributable to equity holders of the Company		
Share capital	**146,213**	146,213
Reserves	**378,326**	381,833
Shareholders' equity	**524,539**	528,046
Non-controlling interests	**18,139**	19,081
Total equity	**542,678**	547,127
Non-current liabilities		
Loans and borrowings	**337**	401
Payables	**457**	457
Deferred tax liabilities	**56,708**	52,999
Provision for defined benefit plan	**8,845**	8,977
Contract liabilities	**4,786**	4,864
	71,133	67,698
Current liabilities		
Payables	**570,447**	546,219
Amount due to immediate holding company	**721**	725
Current tax liabilities	**2,454**	1,494
Contract liabilities	**516**	571
Loans and borrowings	**668,828**	443,916
	1,242,966	992,925
Total liabilities	**1,314,099**	1,060,623
TOTAL EQUITY AND LIABILITIES	**1,856,777**	1,607,750

The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

Pharmaniaga Berhad (467709-M)

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Attributable to shareholders of the Company							
	<------------------- Non-distributable ------------------->				Distributable		Non-	
For the period ended 31 March 2018	**Share Capital**	**Share Premium**	**Exchange Reserve**	**Share Reserve**	**Retained Earnings**	**Total**	**controlling Interests**	**Total Equity**
	RM'000	**RM'000**	**RM'000**	**RM'000**	**RM'000**	**RM'000**	**RM'000**	**RM'000**
At 1 January 2018	**146,213**	**-**	**3,239**	**10,527**	**368,067**	**528,046**	**19,081**	**547,127**
- Net profit for the financial period	**-**	**-**	**-**	**-**	**17,586**	**17,586**	**3**	**17,589**
- Other comprehensive loss	**-**	**-**	**(6,525)**	**-**	**(56)**	**(6,581)**	**(945)**	**(7,526)**
Total comprehensive (loss)/ income for the financial period	**-**	**-**	**(6,525)**	**-**	**17,530**	**11,005**	**(942)**	**10,063**
<u>Transactions with owners</u>								
Share options granted under Share Option Plan	**-**	**-**	**-**	**606**	**-**	**606**	**-**	**606**
Shares granted under Long Term Incentive Plan	**-**	**-**	**-**	**471**	**-**	**471**	**-**	**471**
Dividends	**-**	**-**	**-**	**-**	**(15,589)**	**(15,589)**	**-**	**(15,589)**
Total transactions with owners for the financial period	**-**	**-**	**-**	**1,077**	**(15,589)**	**(14,512)**	**-**	**(14,512)**
At 31 March 2018	**146,213**	**-**	**(3,286)**	**11,604**	**370,008**	**524,539**	**18,139**	**542,678**
At 1 January 2017	129,688	14,266	15,319	5,821	365,537	530,631	28,776	559,407
Adjustments for effects of Companies Act 2016 (Note a)	14,266	(14,266)	-	-	-	-	-	-
- Net profit for the financial period	-	-	-	-	18,923	18,923	335	19,258
- Other comprehensive (loss)/income	-	-	(469)	-	20	(449)	(323)	(772)
Total comprehensive (loss)/ income for the financial period	-	-	(469)	-	18,943	18,474	12	18,486
<u>Transactions with owners</u>								
Issuance of shares by a subsidiary	-	-	-	-	-	-	20	20
Share options granted under Share Option Plan	-	-	-	2,323	-	2,323	-	2,323
Shares granted under Long Term Incentive Plan	-	-	-	438	-	438	-	438
Dividends	-	-	-	-	(7,781)	(7,781)	-	(7,781)
Total transactions with owners for the financial period	-	-	-	2,761	(7,781)	(5,020)	20	(5,000)
At 31 March 2017	143,954	-	14,850	8,582	376,699	544,085	28,808	572,893

Note a

With the Companies Act 2016 ("New Act") came into effect on 31 January 2017, the credit standing in the share premium account of RM14,266,000 has been transferred to the share capital account. Pursuant to subsection 618(3) of the New Act, the Company may exercise its right to use the credit amounts being transferred from share premium within 24 months after the commencement of the New Act.

The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

Pharmaniaga Berhad (467709-M)

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the quarter ended 31 March 2018

	2018	2017
	RM'000	RM'000
Operating Activities		
Cash receipts from customers	**389,511**	533,070
Cash payments to suppliers and employees	**(580,882)**	(467,209)
Net cash (used in)/generated from operations	**(191,371)**	65,861
Interest paid	**(6,920)**	(6,552)
Tax paid	**(2,481)**	(8,775)
Interest received	**65**	61
Net cash (used in)/generated from operating activities	**(200,707)**	50,595
Investing Activities		
Purchase of property, plant and equipment	**(1,472)**	(10,876)
Purchase of intangible assets	**(473)**	(5,525)
Proceeds from disposal of property, plant and equipment	**-**	29
Net cash used in investing activities	**(1,945)**	(16,372)
Financing Activities		
Dividends paid to owners of the Company	**(15,589)**	(7,781)
Net drawdown/(repayment) of borrowings	**233,169**	(77,813)
Net cash generated from/(used in) financing activities	**217,580**	(85,594)
Net increase/(decrease) in cash and cash equivalents	**14,928**	(51,371)
Effects of exchange rate changes	**(888)**	(55)
Cash and cash equivalent at beginning of period	**27,893**	70,456
Cash and cash equivalent at end of period	**41,933**	19,030
Analysis of cash and cash equivalents		
Deposits, cash and bank balances	**41,933**	19,030

The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

A1. Basis of Preparation

These unaudited condensed consolidated interim financial statements for the period ended 31 March 2018 have been prepared in accordance with MFRS 134 Interim Financial Reporting, IAS 34 Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia").

These unaudited condensed consolidated interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017. The explanatory notes attached to these condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2017.

A2. Significant Accounting Policies

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2017, except for the adoption of the following new published standards, amendments and Issues Committee ('IC') Interpretation to published standards that are effective for the Group's financial year beginning on or after 1 January 2018.

A2.1 Standards, amendments to published standards and IC Interpretation that are effective

On 1 January 2018, the Group applied the following new published standards, amendments and IC Interpretation to published standards:

Amendments to MFRS 2 'Share-based Payment'	Classification and Measurement of Share-based Payment Transaction
IC Interpretation 22	Foreign Currency Transactions and Advance Consideration
MFRS 9 'Financial Instruments'	
MFRS 15 'Revenue from Contracts with Customers'	

Except for the adoption of MFRS 9 and MFRS 15 as further explained below, the adoption of the above amendments and IC Interpretation to published standards did not have any significant impact on the current period or any prior period and is not likely to affect future periods.

i) MFRS 9 'Financial Instruments' replaces MFRS 139 'Financial Instruments: Recognition and Measurement'.

MFRS 9 retains but simplifies the mixed measurement model in MFRS 139 and establishes three primary measurement categories for financial assets: amortised cost, fair value through profit or loss and fair value through other comprehensive income ('OCI'). The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are always measured at fair value through profit or loss with an irrevocable option at inception to present changes in fair value in OCI (provided the instrument is not held for trading). A debt instrument is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest.

For liabilities, the standard retains most of the MFRS 139 requirements. These include amortised cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch.

MFRS 9 introduces an expected credit loss ('ECL') model on impairment for all financial assets that replaces the incurred loss impairment model used in MFRS 139. The ECL model is forward-looking and eliminates the need for a trigger event to have occurred before credit losses are recognised.

The Group has applied the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets. The Group's provision matrix is based on its historical credit loss experience with trade receivables and contract assets of similar credit risk characteristics, adjusted for forward-looking factors specific to the category of debtors and the economic environment.

On the date of initial application, MFRS 9 did not affect the classification and measurement of the Group's financial assets and financial liabilities. As permitted by the transitional provisions of MFRS 9, the Group has elected not to restate comparative figures and thus if there are any adjustments, these adjustments shall be recognised in the opening retained earnings of the current period.

ii) MFRS 15 'Revenue from Contracts with Customers'

The Group has adopted MFRS 15 in the current period. The core principle in MFRS 15 is that an entity recognised revenue to depict the transfer of promised goods and services to customers for an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Revenue is recognised when a customer obtains control of goods or services, i.e. when the customer has the ability to direct the use of and obtain the benefits from the goods or services.

Based on the Group's assessment, the effects of applying the new standard on the Group's financial statements are as follows:

- Revenue relating to sales of good will be recognised when control of the products has transferred, being the point when the products are delivered to the customer. As the transfer of risks and rewards generally coincides with the transfer of control at a point in time, the timing and amount of revenue recognised for the sales of good under MFRS 15 does not have any impact on the current accounting policy.

A2. Significant Accounting Policies (Cont'd)

A2.1 Standards, amendments to published standards and IC Interpretation that are effective (cont'd)

ii) MFRS 15 'Revenue from Contracts with Customers' (cont'd)

- Revenue relating to services will be recognised in the accounting period in which the services are rendered. Revenue from contracts include multiple deliverables, such as system and equipment design, planning, installation and commissioning contracts. It is therefore accounted for as a separate performance obligation under MFRS 15. The transaction price will be allocated to each performance obligation based on the stand-alone selling price. Revenue relating to revenue from contract will be recognised over time based on the entity's progress towards complete satisfaction of that performance obligation. If contracts include the installation of equipment, revenue for the equipment is recognised at a point in time when the equipment is delivered, the legal title has passed and the customer has accepted the equipment. Under MFRS 15, the revenue recognition for services does not have any impact on its current practice.

- In previous reporting periods, contract liabilities in relation to the grants received from certain government agencies to fund the purchase of certain intangible assets and property, plant and equipment of the Group and RoyalePharma cash vouchers issued were previously presented as deferred revenue. Accordingly, the presentation on Consolidated Statement of Financial Position has been changed to reflect the terminology of MFRS 15 and MFRS 9. Contract assets is presented within receivables in the Consolidated Statement of Financial Position.

In accordance with the transitional provisions in MFRS 15, the Group has elected to adopt the modified retrospective approach, requiring the cumulative impact of the adoption to be recognised in opening retained earnings of the current period and that comparatives will not be restated.

A2.2 Standards and amendments that have been issued but not yet effective

a) Financial year beginning on/after 1 January 2019

i) MFRS 16 'Leases' supersedes MFRS 117 'Leases' and the related interpretations. Under MFRS 16, a lease is a contract (or part of a contract) that conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

MFRS 16 eliminates the classification of leases by the lessee as either finance leases (on balance sheet) or operating leases (off balance sheet). MFRS 16 requires a lessee to recognise a "right-of-use" of the underlying asset and a lease liability reflecting future lease payments for most leases. The right-of-use asset is depreciated in accordance with the principle in MFRS 116 'Property, Plant and Equipment' and the lease liability is accreted over time with interest expense recognised in the income statement.

For lessors, MFRS 16 retains most of the requirement in MFRS 117. Lessors continue to classify all leases as either operating leases or finance leases and account for them differently.

ii) Annual improvements to MFRSs 2015 - 2017 Cycle (amendments to MFRS 3 'Business Combinations', MFRS 112 'Income Taxes' and MFRS 123 'Borrowing Costs')

iii) Amendments to MFRS 119 'Employee Benefits' requires an entity to remeasure the net defined benefit liability (asset) when there is a plan amendment, curtailment or settlement, to determine past service cost or a gain or loss on settlement. The amendments specify that when an entity remeasures the net defined benefit liability (asset), the entity determines the current service cost and net interest for the remainder of the annual reporting period using the assumptions used for the remeasurement and net interest for the remainder of the annual reporting period on the basis of the remeasured net defined benefit liability (asset). The amendments further clarify how the requirements on accounting for a plan amendment, curtailment or settlement affect the asset ceiling requirements.

An entity shall apply Amendments to MFRS 119 prospectively and earlier application is permitted.

b) Financial year beginning on/after 1 January 2020

Amendments to References to the Conceptual Framework in MFRS Standards (amendments to MFRS 2 'Share-Based Payment', MFRS 3 'Business Combinations', MFRS 101 'Presentation of Financial Statements', MFRS 108 'Accounting Policies, Changes in Accounting Estimates and Errors', MFRS 134 'Interim Financial Reporting', MFRS 137 'Provisions, Contingent Liabilities and Contingent Assets', MFRS 138 'Intangible Assets', IC Interpretation 19 'Extinguishing Financial Liabilities with Equity Instruments' and IC Interpretation 22 'Foreign Currency Transactions and Advance Consideration')

The Group is assessing the impact of the above new standard and amendments to published standards on the financial statements of the Group in the year of initial adoption.

A3. Audit report in respect of the 2017 financial statements

The audit report on the Group's financial statements for the financial year ended 31 December 2017 was unqualified.

A4. Seasonal or cyclical factors

The Group's operations are not subject to any significant seasonal or cyclical factors.

A5. Unusual items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the period under review.

A6. Change in Estimates

There were no material changes in estimates of amounts reported in the current financial period or previous financial year.

A7. Debt and equity securities

The Group did not undertake any issuance and/or repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares in the current financial period.

A8. Dividends

On 28 March 2018, the Company paid a fourth interim dividend of 6.0 sen (2016: 3.0 sen) per share in respect of the financial year ended 31 December 2017 amounting to RM15.6 million (2016: RM7.8 million).

For the first quarter, the Directors have declared a first interim dividend of 5.0 sen (2017: 4.0 sen) per share in respect of the financial year ending 31 December 2018. The dividend will be paid on 20 June 2018 to shareholders registered in the Register of Members at the close of business on 1 June 2018.

A9. Operating segments

Operating segments information for the period is as follows:

RM'000	Logistics and Distribution	Manufacturing	Indonesia	Eliminations	Total
2018					
Revenue					
External revenue	454,960	593	162,370	-	617,923
Inter-segment revenue	-	84,274	-	(84,274)	-
Total revenue	454,960	84,867	162,370	(84,274)	617,923
Results					
Segment results	14,146	19,958	2,074	-	36,178
Finance costs	(4,322)	(347)	(2,489)	224	(6,934)
Interest income	108	190	6	(224)	80
	9,932	19,801	(409)	-	29,324
Unallocated corporate expenses					(617)
Profit before taxation					28,707
Taxation	(4,246)	(3,716)	(415)	(2,741)	(11,118)
Profit for the period					17,589
Timing of revenue recognition					
Goods or services transferred:					
- At a point in time	435,882	84,867	162,370	(84,274)	598,845
- Over time	19,078	-	-	-	19,078
	454,960	84,867	162,370	(84,274)	617,923
2017					
Revenue					
External revenue	440,470	743	177,081	-	618,294
Inter-segment revenue	-	30,975	-	(30,975)	-
Total revenue	440,470	31,718	177,081	(30,975)	618,294
Results					
Segment results	6,346	26,352	2,820	-	35,518
Finance costs	(4,217)	(453)	(1,927)	216	(6,381)
Interest income	101	195	7	(216)	87
	2,230	26,094	900	-	29,224
Unallocated corporate expenses					(1,447)
Profit before taxation					27,777
Taxation	(3,168)	3,563	(807)	(8,107)	(8,519)
Profit for the period					19,258
Timing of revenue recognition					
Goods or services transferred:					
- At a point in time	428,383	31,718	177,081	(30,975)	606,207
- Over time	12,087	-	-	-	12,087
	440,470	31,718	177,081	(30,975)	618,294

For Indonesia segment, the breakdown of segment revenue and results that is denominated in foreign currency and the currency exchange ratio used are as follows:

	Period Ended 31 March					
	2018			2017		
	IDR'000	Exchange ratio	RM'000	IDR'000	Exchange	RM'000
Revenue	566,640,906	0.0287	162,370	532,938,474	0.0332	177,081
Segment results	(1,427,333)	0.0287	(409)	2,708,617	0.0332	900

A10. Carrying Amount of Revalued Assets

There has been no revaluation of property, plant and equipment during the current financial period.

A11. Subsequent Event

There was no subsequent event as at 16 May 2018 that will materially affect the financial statements of the financial period under review.

A12. Changes in the Composition of the Group

There were no changes in the composition of the Group for the financial period ended 31 March 2018.

A13. Contingent Liabilities

There is no other contingent liability has arisen since the financial year end.

A14. Commitments

The Group has the following commitments as at 31 March 2018:

	Authorised and contracted for RM'000	Authorised but not contracted for RM'000	Total RM'000
Property, plant and equipment	8,072	72,806	80,878
Intangible assets	458	-	458

A15. Financial Risk Management

All aspects of the Group's financial risk management objectives and policies are consistent with those disclosed in the audited financial statements as at and for year ended 31 December 2017.

A16. Intangible Assets

RM'000	Goodwill	Software	Capitalised development costs of work-in-progress	Manufacturing licence and trade name	Rights to supply	Intellectual property	Total
Cost							
At 1 January 2018	145,995	17,731	20,595	21,248	258,980	3,063	467,612
Additions	-	359	497	-	17,382	-	18,238
Transfer from property, plant and equipment	-	-	47	-	-	-	47
Foreign exchange adjustments	(3,169)	(250)	(16)	(1,171)	-	-	(4,606)
At 31 March 2018	142,826	17,840	21,123	20,077	276,362	3,063	481,291
Accumulated amortisation							
At 1 January 2018	-	3,873	18	8,497	76,990	187	89,565
Amortisation charged	-	377	3	547	4,539	51	5,517
Foreign exchange adjustments	-	(249)	-	(226)	-	-	(475)
At 31 March 2018	-	4,001	21	8,818	81,529	238	94,607
Accumulated impairment							
At 1 January/ 31 March 2018	12,653	-	-	-	-	-	12,653
Net carrying value							
At 31 March 2018	130,173	13,839	21,102	11,259	194,833	2,825	374,031
At 31 December 2017	133,342	13,858	20,577	12,751	181,990	2,876	365,394

B17. Performance Review

	Current Period			Cumulative Period		
	2018 RM'000	**2017 RM'000**	**+/(-) %**	**2018 RM'000**	**2017 RM'000**	**+/(-) %**
Revenue	617,923	618,294	-0.1%	617,923	618,294	-0.1%
Profit before interest and taxation	36,178	34,071	6.2%	36,178	34,071	6.2%
Profit before taxation	28,707	27,777	3.3%	28,707	27,777	3.3%
Profit for the period	17,589	19,258	-8.7%	17,589	19,258	-8.7%
Profit attributable to owners of the parent	17,586	18,923	-7.1%	17,586	18,923	-7.1%

Quarter 1 2018 vs Quarter 1 2017

For the quarter ended 31 March 2018, the Group's profit before tax (PBT) grew to RM29 million, from RM28 million in the same quarter last year; with revenue remaining on par with the previous year's corresponding quarter. This was achieved through the Group's focused efforts on cost efficiency and capital discipline.

The **Logistics and Distribution Division's** PBT jumped more than four-fold to RM10 million from RM2 million in the corresponding quarter last year. The notable result is attributed to improved streamlining of marketing and promotional expenses.

The **Manufacturing Division** registered a profit of RM20 million, lower than the RM26 million recorded in the same quarter last year, primarily due to lower demand under the concession business as well as increased research and development expenses.

The **Indonesia Division** recorded a deficit of RM0.4 million, compared with PBT of RM0.9 million in the previous year's corresponding quarter mainly due to the depreciation of the Malaysian Ringgit against the Indonesian Rupiah and increased finance costs.

Consolidated Statement of Financial Position

As at 31 March 2018, the higher receivables was a result of slow collections from customers which has led to an increase in borrowings.

Consolidated Statement of Cash Flows

For the quarter under review, reduced collections have contributed to the negative operating cash flows.

B18. Material Changes in Quarterly Results Compared to The Results of the Immediate Preceding Quarter

	Current Period	Immediate Preceding Period	
	2018 RM'000	**2017 RM'000**	**+/(-) %**
Revenue	617,923	613,196	0.8%
Profit before interest and taxation	36,178	26,975	34.1%
Profit before taxation	28,707	19,866	44.5%
Profit for the period	17,589	22,088	-20.4%
Profit attributable to owners of the parent	17,586	21,700	-19.0%

In comparison with the RM613 million in the preceding quarter, the Group has achieved a higher revenue of RM618 million. This is mainly attributable to improved contributions from concession business coupled with cost containment. Thus, the Group delivered a higher PBT of RM29 million compared with RM20 million in the preceding quarter.

B19. Prospects

Pharmaniaga continues to solidify its business fundamentals, while making progress in its expansion plans despite persistently tough market conditions. The growing healthcare sector continues to offer robust prospects for Pharmaniaga to leverage on as a leading pharmaceutical manufacturer. With improved contributions from its concession business as well as higher demand from the private sector business and its Indonesian operations, the Group is poised to further tap into vast market opportunities, both in Malaysia and abroad.

The Group is on track to deliver its business strategy of market driven-growth and continuous operational improvements. Research and development remains the key driver of growth, resulting in increased product offerings to both domestic and international markets. At the same time, our relentless efforts to achieve operational excellence across the value chain will positively impact cost efficiency, enhance future earnings and deliver improved financial results in the year ahead. With our strong market base and bring prospects for expansion, we see significant opportunity to deliver improved profitability and enhanced shareholder value over time.

B20. Notes on variance in actual profit and shortfall in profit guarantee

The disclosure requirements for explanatory notes for the variance of actual profit after tax and non-controlling interest and shortfall in profit guarantee are not applicable.

B21. Income Tax

	Current Period		Cumulative Period	
	2018	2017	**2018**	2017
	RM'000	RM'000	**RM'000**	RM'000
Taxation based on profit for the period:				
- Current	**4,140**	463	**4,140**	463
- Deferred	**7,021**	7,689	**7,021**	7,689
	11,161	8,152	**11,161**	8,152
(Over)/under provision in prior years:				
- Current	**(79)**	(1,611)	**(79)**	(1,611)
- Deferred	**36**	1,978	**36**	1,978
	(43)	367	**(43)**	367
	11,118	8,519	**11,118**	8,519

The Group's effective tax rate is higher than the statutory tax rate of 24% principally due to non-allowable expenses for tax purposes and losses of certain subsidiaries.

B22. Corporate Proposal

The disclosure requirements for corporate proposal is not applicable.

B23. Borrowings and Debt Securities - Unsecured

		31 March 2018	31 March 2017	31 December 2017
		RM'000	RM'000	RM'000
Non-current:				
Hire purchase		**337**	190	401
Current:				
Bankers' acceptances:				
- Denominated in Ringgit Malaysia		**269,809**	235,438	166,506
- Denominated in Indonesian Rupiah		**15,400**	16,911	14,993
Revolving credits		**299,000**	195,000	159,000
Short term foreign time loan - denominated in Indonesian Rupiah		**83,791**	90,116	102,651
Hire purchase		**828**	442	766
		668,828	537,907	443,916
The amount of borrowings denominated in Indonesian Rupiah	**IDR'000**	**352,992,883**	322,370,482	394,778,523
Exchange rate for Indonesian Rupiah	**RM**	**0.0281**	0.0332	0.0298

As at 31 March 2018, the increased borrowings is primarily due to reduced collections from customers.

As at 31 March 2018, the weighted average floating interest rate of borrowings is 6.3% (2017: 6.4%) per annum.

For borrowings denominated in foreign currency, there is no hedging as the amounts are due within 12 months.

B24. Additional Disclosures

The Group's profit before taxation is stated after charging/(crediting) the following:

	Current Period		Cumulative Period	
	2018	2017	**2018**	2017
	RM'000	RM'000	**RM'000**	RM'000
Depreciation and amortisation	**9,908**	12,462	**9,908**	12,462
Net provision for and write off of receivables	**948**	213	**948**	213
Net provision for and write off of inventories	**4,636**	2,089	**4,636**	2,089
Net foreign exchange gain	**(518)**	(1,634)	**(518)**	(1,634)

Other than the items mentioned above which have been included in the consolidated income statement and consolidated statement of comprehensive income, there were no impairment of assets, gain or loss on derivatives, gain or loss on disposal of subsidiaries and exceptional items included in the results for the period ended 31 March 2018.

B25. Profit Forecast

No commentary is made on any variance between actual profit from forecast profit, as it does not apply to the Group.

B26. Earnings Per Share ("EPS")

(a) Basic earnings per share

	Current Period		Cumulative Period	
	2018	2017	**2018**	2017
Profit attributable to owners of the Company (RM'000)	**17,586**	18,923	**17,586**	18,923
Average number of ordinary shares in issue ('000)	**259,821**	259,377	**259,821**	259,377
Basic earnings per share (sen)	**6.77**	7.30	**6.77**	7.30

(b) Diluted earnings per share

	Current Period		Cumulative Period	
	2018	2017	**2018**	2017
Profit attributable to owners of the Company (RM'000)	**17,586**	18,923	**17,586**	18,923
Average number of ordinary shares in issue ('000)	**259,821**	259,377	**259,821**	259,377
Assumed shares issued from the exercise of Option Plan ('000)	**-**	-	**-**	-
Assumed shares issued under Long Term Incentive Plan ('000)	**606**	582	**606**	582
Weighted average number of ordinary shares in issue ('000)	**260,427**	259,959	**260,427**	259,959
Diluted earnings per share (sen)	**6.75**	7.28	**6.75**	7.28

B27. Authorised for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 16 May 2018.

By Order of the Board

Kuala Lumpur
16 May 2018

TASNEEM MOHD DAHALAN (LS0006966)